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Eby-Brown Announces Expansion through Purchase of AJ Silberman

Naperville, Illinois – (October 23, 2017) Eby-Brown Company, LLC announced today they have reached a Definitive Agreement to purchase the assets of AJ Silberman, a wholesale distributor to convenience store retailers, located in Cheswick, Pennsylvania.

Eby-Brown is the largest privately-held convenience store distributor in the United States with annual revenues in excess of \$5.6 billion, servicing retail accounts throughout the Midwest, Northeast and Southeast. AJ Silberman services more than 1,000 retail convenience store customers in Maryland, West Virginia, Pennsylvania and Ohio. The purchase enhances the strength of Eby-Brown's market reach within those states.

"We are thrilled to welcome the customers and employees of AJ Silberman to the Eby-Brown family. Eby-Brown and AJ Silberman share the cultural value of keeping the needs of the customer first and have grown customer relationships through the delivery of excellent customer service and innovation. We look forward to combining two family-owned, talented teams and are excited to work together on developing new solutions and services that benefit our customers. We will maintain both companies' commitment to service excellence while delivering increased value with best-in-class category management programs, promotional offerings and sophisticated technology," remarked Thomas Wake, Co-President of Eby-Brown.

Upon closing the sale, the Cheswick facility will operate as AJ Silberman, a division of Eby-Brown.

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About Eby-Brown, LLC:

Eby-Brown Company LLC, with more than \$5.6 billion in revenue, is the largest family-owned, wholesale consumer products distributor in the convenience industry, driving efficiencies and profitability for more than 125 years through its industry leading programs, technology and variety of product and foodservice solutions. Eby-Brown owns and operates eight distribution centers throughout the Midwest, Northeast and Southeast. For more information about Eby-Brown, visit the company's website at www.eby-brown.com or call 800-553-8249.

About AJ Silberman:

For over 80 years, AJ Silberman and Company has been a dynamic wholesale distributor providing retailers with quality products and innovative services. AJ Silberman serves nearly 1,000 customers in Pennsylvania, West Virginia, Ohio and Maryland, and is committed to the development of employees, building long term customer relationships and supporting the communities we serve.

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