



The Eby Toolbox

Technology at your fingertips.

Eby-Brown



Smart Handheld

Sophisticated ordering technology in the palm of your hand! Provides critical information that ensures the right items are ordered every time.

- Scan UPCs from the product or shelf tag
- Search for items by item number, UPC or description
- Review your order by category prior to transmitting
- Create new orders from previous orders
- Download up-to-date pricebook information



Cigarette Replenishment

Reduces your cigarette inventory investment dollars and increases sales by diminishing out-of-stocks.

- Tracks 13 weeks of rolling inventory
- Make necessary adjustments due to cigarette promotions
- Set your own percentage of safety stock based on volume brackets for your stores
- CR automatically sets correct safety stock by SKU for stores with different demographics and top sellers



Daily Tracker

Provides quick and easy access to your own purchase information for time periods of your choosing. DT is critical for tracking manufacturers' buy-downs and promotions.

- All data is updated daily
- View information by individual store, group of stores, or for your entire business
- Look up info by NACS category, NACS sub-category, vendor or by item
- Customize your report so the information you get is exactly what you need



Pricebook Manager

Ensures more accurate, efficient and timely maintenance of your retails, including item authorization and de-authorization.

- Maintain direct control over your products and pricing
- Set up, update or change desired retails by item
- System emails you the changes made on a daily basis



Information Manager

Allows you to view critical information, such as real-time inventory levels, item pricing, vendor information and other product information by UPC, item number, NACS category or alpha look-up.

- View individual items and their quantities contained in a specific deal or prepack
- Look up outstanding accounts receivable records for your stores
- Vendor inquiry allows you to view item information for a specific vendor



Category Analyzer

Gives you the data you need to make category management decisions.

- "Briefing Books" can be designed to meet specific requirements as determined by you
- Data is stored in a multi-dimensional "cube," allowing you to customize your own data parameters
- Drill in and out of the data using store sets, quantities of measure and time segments
- Data can be stored for a 24-month period; comparisons can be made by year, quarter or month
- Export data to Excel with one click



Invoice Viewer

An easy-to-use interface that allows you to view and print electronic copies of your Eby-Brown invoices.

- Search by invoice number, customer number, date range, delivery number, invoice amount and more
- Search and sort query results for specific items
- Available 24/7



HIGH-5

Ensures compliance with Philip Morris' CMO-5 requirements by automatically reviewing your last week's cigarette transactions of the five designated packings and, if needed, increasing the order.

- HIGH-5 helps you maximize compliance dollars for all your stores



EDI

We electronically exchange data in support of your back office system using ANSI x.12, PCATS/NACS XML or your proprietary format.

- Eby-Brown supports ADDSouth, CMI, Factor, PDI, Pinnacle, Retalix/StorePoint, Summit Software, and many other back office systems

Innovative Warehouse Management Tools that Deliver the Product You Want When You Need It.



Jennifer

Voice-directed automated selection system that helps our associates work more accurately to ensure a higher level of service to you.

- Jennifer "speaks" to our order pickers, allowing the picker to respond and identify the items and quantity picked, thereby *reducing picking error rates*
- Jennifer tracks what products go into which repacks and accurately tracks the number of repacks going to each store, ensuring you receive what you ordered



Appian Routing Software

Software that interfaces with XataNet for increased delivery ETA reliability.



XataNet

Fleet monitoring system that provides real-time tracking information for every truck on the road, ensuring high on-time delivery rates for your store.

- Our customer service representatives have the ability to track your delivery every step of the way



Dock Scheduler

Software that maximizes our receiving efficiencies; thereby increasing in-stock percentages.

Customers prefer our flexible technology!

“The **HIGH-5 Program** has been a win-win for MotoMart and our customers. HIGH-5 has helped us maintain adult smoker customer loyalty by keeping the top-selling cigarette brands in stock. HIGH-5 also protects our merchandising payments, which contribute to the overall profit of the category.”

- Todd Badgley, FKG MotoMart

“Purchase information is a lot more useful when it’s updated on a daily basis. With Eby’s **Daily Tracker**, I’m able to track manufacturers’ promotions quickly and easily by customizing reports to show exactly what I want to see. Eby helps me by putting more money in my pocket, and adding to our bottom line!”

- Wayne Wills, Certified Oil

Delivering Solutions Daily.

Eby-Brown

www.eby-brown.com